

Company Profile



PANKTI

Management Consultancy Pvt. Ltd.

www.panktigroup.com



PANKTI

ABOUT PANKTI



PANKTI is an established Financial Services Group primarily engaged in Debt Syndication and Advisory Services since past 15 years. It provides structured financial products and designs innovative financial models with specialization in raising debt for Real Estate and Infrastructure Projects across all verticals.

Pankti has a team of specialists engaged in Banking, Finance, Corporate Consultancy and Real Estate.

The Group operates in completely automated environment and is well equipped with all the latest infrastructure facilities.



ABOUT TEAM PANKTI



CA Shantilal Vershi Haria
Chairman

A Chartered Accountant and a Company Secretary, with in depth knowledge and professional experience of more than 25 years in the field of Fund Raising, Business Advisory, Income Tax, Company Law, Allied Laws and Realty Sector. He is also involved in few private equity deals. He is the promoter of Pankti Group.

Email: sh@panktigroup.com
Mobile: +91 9820337330

A Chartered Accountant with in depth knowledge and professional experience of more than 25 years in the field of Corporate Finance, Fund Raising, Private Equity Deals, Business Advisory, Internal Audits, Allied Laws, Handling IPO's, Designing systems and procedures and Realty Sector. He is an independent director on the board of G.M.Breweries Ltd, a public listed company. He is also a finance director on the board of M/s Sphereorigins Multivision Pvt Ltd.

Email: ashwin@panktigroup.com
Mobile: +91 9820709020



CA Ashwin Mehta
Managing Director



Mr. T. N. Sundaram
Chief Executive Officer

Mr. T. N. Sundaram has been a banker with over 40 years of experience in banking. He has held top management positions in public sector as well as private sector banks. He has handled corporate and international Banking for several years.

Email: tnsundaram@panktigroup.com
Mobile: +91 9987326475

ABOUT TEAM PANKTI



Mr. Ghanshyam Gupta
Advisor

Mr. Ghanshyam Gupta has been a banker with over 39 years of experience in various fields of banking. He has held senior level management position in public sector bank. He has specialisation in credit and banking operations.

Email: gsgupta@panktigroup.com
Mobile: +91 9167725590

A Chartered Accountant, having professional experience of more than 15 years in the field of Project Finance. She has vast experience of handling projects from Manufacturing, Real Estate, Entertainment and Hospitality sector for Debt & Equity Funding.

Email: yogita@panktigroup.com
Mobile: +91 9820167437



CA Yogita Nagda
Director

A Chartered Accountant, having 13 years experience in the field of Project Finance, legal formalities and documentation. He has vast experience of handling projects in Real Estate sector for Debt and Equity Funding.

Email: divyesh@panktigroup.com
Mobile: +91 9819532436



CA Divyesh Nagda
Vice President



ABOUT TEAM PANKTI



CA Kalpesh Shiad
Vice President

A Chartered Accountant having 9 years experience in the field of Project Finance, legal formalities and documentation. He has vast experience of handling projects in Real Estate sector for Debt and Equity Funding.

Email: kalpesh@panktigroup.com
Mobile: +91 9892115589

A Chartered Accountant having 7 years experience in the field of Project Finance, legal formalities and documentation. She has vast experience of handling projects in Real Estate and Manufacturing sectors for Debt and Equity Funding.

Email: apeksha@panktigroup.com
Mobile: +91 9820830682



CA Apeksha Desai
Vice President



Other Team Members (Associates)

- ◆ CA Jacintha Pates
- ◆ CA Pankti Gangar
- ◆ CA Bhavya Rambhia
- ◆ Ninad Pimpale, MBA
- ◆ Sharad Deosarkar, MBA
- ◆ Mansi Dandekar, MBA

What Sets PANKTI Apart...

- ◆ Complete Focus on Debt Syndication
- ◆ Capabilities in Identifying Suitable Lender
- ◆ Experienced Team of CAs, MBAs & Bankers
- ◆ Highly networked with Banks, FIs, NBFCs, PE Funds & Professionals such as Valuers, Techno- Economic Study Experts, Hotel Specialists, Rating agencies and Lawyers
- ◆ Structuring Capabilities & Strong Negotiation skills
- ◆ Dedicated teams for Real Estate projects
- ◆ Hand holding of clients for Entire Loan Tenor

PANKTI'S Service Areas

- ◆ Debt Syndication by way of.....
 - Project Term Loan
 - Lease Rental Discounting (LRD)
 - Loan against Property
 - Land Funding
 - External Commercial Borrowing (ECB)
 - Working Capital Loan
 - Corporate Loan
 - Takeover Finance
 - Promoter Funding
- ◆ Raising Equity from PE funds (Structured Finance) from Indian & Foreign Funds
- ◆ Capital/ Debt Structuring
- ◆ Preparation of Business Plan and Financial Feasibility Study
- ◆ Business Monitoring Tools





What PANKTI Does....

- ◆ Understanding the business model/project
- ◆ Assessing the finance required for the project
- ◆ Collating the relevant information and documents
- ◆ Preparation of Project Information Memorandum
- ◆ Preparation / Collating of all the data and financial workings including Credit Monitoring Analysis (CMA) & Other Supporting Documents required by the lenders
- ◆ Coordinating / follow up for Processing with lenders
- ◆ Co-ordinating with Solicitors, Valuers, Techno Economic Study Experts, Rating agencies, Hotel Specialist, etc.
- ◆ Arranging Sanction from lenders
- ◆ Assisting in completion of Pre & Post disbursement formalities
- ◆ Handholding of clients for entire tenor of loan



Types of Projects Handled



REAL ESTATE

Residential, Commercial, Mall, Multiplex, IT Parks, Warehousing
Hospitals, Educational Institutes like School, Colleges, etc
Redevelopment Projects, Public Private Partnership Projects, Bus Terminal Redevelopment Projects, Slum Rehabilitation Projects



HOSPITALITY

Several 4 & 5 Star Hotels at Mumbai, Lucknow, Pune, Bangalore, Ahmedabad, Goa, etc.



MISCELLANEOUS PROJECTS

Iron & Steel Plant, Pharmaceutical, TV Serial Production, Windmill, City gas distribution, Retail

Some of the Projects Handled

Real Estate

Name of the Project	Location	Type
Western Edge	Borivali(East)	Residential & Commercial
Boomerang	Chandivali	Commercial
Marathon Futurex	Lower Parel	Commercial
Rising City	Ghatkopar	Residential
Pebble Bay	Bangalore	Residential
Evolution Business Park	Kurla	Commercial
SP Infocity	Gurgaon	Commercial
Mahavir Universe	Bhandup	Residential
Villa Project	Hyderabad	Villas
Kalpavruksha Tower	Prabhadevi	Residential
Ackruti Solaris & Sunmist	Andheri	Residential & Commercial
Sigma IT Park	Rabale	IT Park
Skyvistas	Andheri west	Residential
Bus Terminal Projects	Ahmedabad	Bus Terminal
	Vadodara	Redevelopment
Ahuja Towers	Prabhadevi	Residential
Vijay Galaxy	Thane	Residential

Hospitality

Name of the Project	Location	Type
Courtyard by Marriot	Mumbai	Hotel
JW Marriot	Bangalore	Hotel
Radisson	Alibaug	Hotel
Courtyard by Marriot	Lucknow	Hotel
Courtyard by Marriot	Pune	Hotel
U Hotel	Lonavala	Resort
Novotel	Ahmedabad	Hotel
Hyatt Place	Goa	Hotel





Some of the Projects Handled



Infrastructure



Name of the Project	Location	Type
Mathura City Gas Distribution	Mathura	City Gas Distribution
Warehouse Complex	Bhiwandi	Warehousing



Miscellaneous



Name of the Project	Location	Type
Windmill	Various locations	Power
Iron & Steel Plant	Bangalore & Mumbai	Manufacturing
TV Serial Production	Mumbai	Media
Pharmaceuticals	Mumbai	Pharma
Printing	Mumbai	Printing
PVC Pipes & Fittings	Mumbai	Manufacturing



What do our clients say



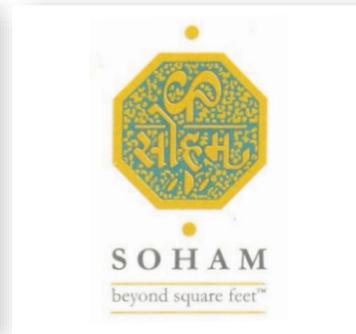
- ◆ Unwavering commitment to the client and its business, excellent follow-ups with banks/institutions, ensuring timely sanctions, giving service right till the last disbursement and frank, honest advice are Pankti's strengths
-- Mr. RASESH KANAKIA, KANAKIA GROUP
- ◆ Succeeding where nobody else succeeded in getting us the money and providing efficient back office services are Pankti's plus points over and above vigorous follow up on all matters
-- Mr. CHANDRAKANT DAMJI SHAH, DAMJI SHAMJI SHAH GROUP
- ◆ Handling extremely complicated fund raising assignments for us, requiring lot of maturity and patience is what differentiates Pankti from others
-- Mr. DEEPAK RAHEJA, THE ADVANTAGE RAHEJA GROUP



Pankti's Esteemed Clientele



Pankti's Esteemed Clientele



Pankti's Esteemed Clientele



DHARTI DEVELOPERS
Corporate Office : Bhoorn Heights, B-1204,
Plot No. 5 & 6, Sector-8, Kharghar, Navi Mumbai



PRA[®]
PRA Realty India Pvt. Ltd.
An ISO 9001 : 2008 Company



TRIDHAATU[®]
"Dreams and Beyond"
www.tridhaatu.com



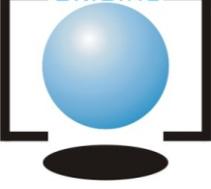
SAFE HANDS
mothertouch[®]
baby care products

AN ISO 9001-2000 CERTIFIED COMPANY



Vinay
ELECTRICAL ACCESSORIES

SPHERE
ORIGINS




SUNLAND ALLOYS
Plot Estate, B.No. 16, 1st Floor, 89/116, Fergus road, Mumbai - 400 002.
PHONE: 2208 3000 E-mail: sunlandalloys13@gmail.com



SUNLAND METAL RECYCLING INDUSTRIES
OFF: ROOM NO. 13, FIRST FLOOR, 24, ANAND BUILDING, FANAS VAPAD, MUMBAI - 400 002.
ISO 9001 : 1994 PHONE: (022) 206 0424 / 206 0429 FAX: (022) 206 0440 / 201 1107 E-mail: sunland@vsnl.com
Reg.No:MH1355



Suvik Steels Pvt. Ltd.



RBS



UMAK
Investment Company Pvt. Limited



IIMT



PRINCE
MUMBAI
INDIA

PRINCE PIPES

Hospitality Projects Handled



5 STAR DELUXE AT BANGALORE
BY B.RAHEJA GROUP



5 STAR DELUXE AT DELHI
BY UMAK GROUP



5 STAR HOTEL AT ALIBAUG
BY PHADNIS GROUP



4 STAR HOTEL AT LUCKNOW
BY KANAKIA GROUP



4 STAR HOTEL AT ANDHERI, MUMBAI
BY KANAKIA GROUP



4 STAR HOTEL AT SASSOON ROAD, PUNE
BY DEEPAK RAHEJA GROUP



4 STAR HOTEL AT AHMEDABAD
BY KANAKIA GROUP



4 STAR HOTEL AT LONAVALA
BY JATIA GROUP



4 STAR HOTEL AT GOA
BY KANAKIA GROUP





PANKTI

Management Consultancy Pvt. Ltd.

103-107, Bhaveshwar Complex, Vidhyavihar (W), Mumbai-400086
Tel: +91-22-25093550 • Fax: +91-22-25146399 • E-mail: info@panktigroup.com
Website: www.panktigroup.com